



Florida Assisted Living Coalition will present twelve Continuing Education Credits available to Long Term Care Insurance Agents and Healthcare Professionals. Subjects in schedule.



**RESERVATIONS:**  
**800.939.2650**

**PAYPAL:**  
**WWW.JFSBROWARD.ORG**  
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**FALC.LTC.conference**



**Florida Assisted Living Coalition**

## LTC CONFERENCE

OCTOBER 18-19, 2011

HORIZON CLUB SENIOR LIVING

1208 S. Military Trail • Deerfield Beach, FL 33442



SPONSORED BY:



ASSISTED LIVING  
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END OF LIFE CARE

CONTINUING EDUCATION AND SHOW CREDITS SCHEDULE

### OCTOBER 18, 2011 - DAY ONE

- 7:00am Registration/Breakfast/Exhibit hall
- 8am-9:50am Advanced Concepts in Long Term Care Insurance  
Julie Gelbwaks
- 10am-10:50am Asset protection, Barry Siegel
- 11am-11:30am Caregiver tool box at lunch, Steven Hochhauser
- 11:30am Trade show and Lunch
- 1-2:50pm LTCI in the workplace, Michael Teller
- 3pm-3:50pm Disability insurance, Michelle Friedlander
- 4pm-4:30pm Long Term Care Diversion
- 4:30pm-5:15pm Medicare/Medicaid
- 6:30pm-9:30pm **LTC Lifetime Achievement Award Gala  
at the Renaissance Hotel, Plantation**

### OCTOBER 19, 2011 - DAY TWO

- 7:00am Registration/Breakfast
- 8am-8:50am Reveal the Myths of Reverse Mortgage
- 9am-9:50am Hybrid Products
- 10am-10:30am Opposition on Long Term Care Insurance
- 10:30am-11am Federal Deductions & Tax Credits Available
- 11am-11:30am Cultural Diversity
- 11:30am-12pm Sponsor Showcase/networking
- 12pm-12:50pm Lunch and Learn: Overcoming the objections,  
Clay Le Geyt
- 1pm-1:30pm Veteran Benefits
- 1:30pm-5:30pm 4 Hour Partnership (Optional)

